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Consolidated Financial Results for the Nine Months Ended December 31, 2024 [Japanese GAAP]

February 7, 2025

Company name: YOTAI REFRACTORIES CO.,LTD.

Listing: Tokyo Securities code: 5357

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Scheduled date to commence dividend payments: -

Preparation of supplementary material on financial results: None

Holding of financial results briefing: None

President

Senior Managing Director, General Manager of General Affairs

Department of Head Office

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated Financial Results for the Nine Months Ended December 31, 2024 (April 1, 2024 to December 31, 2024)

(1) Consolidated Operating Results

(Percentages indicate year-on-year changes.)

	Net sal	es	Operating	profit	Ordinary	profit	Profit attribution owners of	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
December 31, 2024	22,313	0.2	2,627	(3.0)	2,767	(1.2)	1,951	(27.4)
December 31, 2023	22,275	7.3	2,708	(10.2)	2,800	(10.1)	2,686	23.0
(Note) Comprehensive income	e: Nine mo	nths ended	l December 31	, 2024:	¥ 1,	951 millio	n [(29.2)%]

Note) Comprehensive income: Nine months ended December 31, 2024: ¥ 1,951 million [(29.2)%]

Nine months ended December 31, 2023: ¥ 2,756 million [8.9%]

	Basic earnings per share	Diluted earnings per share
Nine months ended	Yen	Yen
December 31, 2024	105.00	-
December 31, 2023	141.66	-

(2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio
As of	Millions of yen	Millions of yen	%
December 31, 2024	41,025	32,085	78.2
March 31, 2024	42,531	32,531	76.5

(Reference) Equity: As of December 31, 2024: $\mbox{$\sharp$}$ 32,085 million As of March 31, 2024: $\mbox{$\sharp$}$ 32,531 million

2. Dividends

			Annual dividends	S	
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2024	-	25.00	-	60.00	85.00
Fiscal year ending March 31, 2025	-	45.00	-		
Fiscal year ending March 31, 2025 (Forecast)				45.00	90.00

(Note) Revision to the forecast for dividends announced most recently: None

3. Consolidated Financial Results Forecast for the Fiscal Year Ending March 31, 2025(April 1, 2024 to March 31, 2025)

(Percentages indicate year-on-year changes.)

	Net sale	s	Operating 1	profit	Ordinary p	orofit	Profit attribu		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	29,500	1.3	3,400	(5.6)	3,500	(5.5)	2,450	(36.8)	131.42

(Note) Revision to the financial results forecast announced most recently: None

- * Notes:
- (1) Significant changes in the scope of consolidation during the period: None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
 - 1) Changes in accounting policies due to revisions to accounting standards and other regulations: None
 - 2) Changes in accounting policies due to other reasons: None
 - 3) Changes in accounting estimates: None
 - 4) Restatement: None
- (4) Number of issued shares (common shares)
 - 1) Total number of issued shares at the end of the period (including treasury shares):

December 31, 2024: 19,594,000 shares March 31, 2024: 20,664,000 shares

2) Number of treasury shares at the end of the period:

December 31, 2024: 1,268,704 shares March 31, 2024: 2,049,069 shares

3) Average number of shares outstanding during the period:

Nine months ended December 31, 2024: 18,580,799 shares
Nine months ended December 31, 2023: 18,961,507 shares

Note: The number of shares of the Company held by the YOTAI Employee Shareholding Association Exclusive Trust Account (104,600 shares as of December 31, 2024) under the "Trust-type Employee Shareholding Incentive Plan (E-Ship)" is included in the number of treasury shares, which was to be deducted from the calculation of the total number of issued shares at the end of the period. For the purpose of calculating quarterly earnings per share, the Company's shares held by the trust are also included in the number of treasury shares, which was to be deducted from the calculation of the average number of shares outstanding during the period (142,783 shares as of December 31, 2024).

- * Review of the Japanese-language originals of the attached consolidated quarterly financial statements by certified public accountants or an audit firm: Yes(voluntary)
- * Proper use of earnings forecasts, and other special matters

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1. Qualitative Information on Quarterly Financial Results

(1) Explanation of Operating Results

During the period under review (April 1, 2024 to December 31, 2024), the outlook for the Japanese economy remained uncertain due to concerns over fluctuating exchange rates and increasing prices, although the economy continued to recover at a moderate pace, helped by the improving job market and income environment, a higher capital investment appetite, and other factors. Meanwhile, the global economy was significantly affected by persistently high prices for resources and raw materials amid geopolitical risks and by a prolonged slump in China's real estate market.

In this climate, the Yotai Group made ceaseless efforts to maintain high profitability. Specifically, it worked to develop new products tailored to customer needs, increase technical service personnel, pursue active sales by leveraging expanded sales bases, strengthen the stable and low-cost supply system through the streamlining of facilities, promote health and productivity management in keeping with its safety-first motto, and reduce greenhouse gas emissions.

As a result, for the period under review, consolidated net sales increased by \\$37 million to \\$22,313 million, while operating profit declined by \\$81 million to \\$2,627 million and ordinary profit fell by \\$33 million to \\$2,767 million, on a year-on-year basis.

Profit attributable to owners of parent for the period under review decreased by \\$735 million year on year to \\$1,951 million.

Financial results by reportable segment were as described below.

(Refractories)

For the period under review, the refractories business recorded year-on-year rises in net sales by \(\xi\)279 million to \(\xi\)18,475 million and in segment profit by \(\xi\)141 million to \(\xi\)3,571 million, benefitting primarily from increased orders from industries other than steel.

(Engineering)

For the period under review, the engineering business recorded year-on-year falls in net sales by ¥242 million to ¥3,837 million and in segment profit by ¥121 million to ¥523 million owing partly to decreased orders from industries other than steel.

(2) Explanation of Financial Position

In respect to the Group's financial position at the end of the period under review, both total assets and total liabilities decreased due in part to the payment of income taxes.

Total net assets also declined owing mainly to the purchase of treasury shares.

The status of each item was as detailed below.

Total assets at the end of the period under review amounted to \(\frac{\pmathbf{4}}{4}\),025 million, a decline of \(\frac{\pmathbf{1}}{1}\),505 million compared to the end of the previous fiscal year. This was primarily attributable to decreases of \(\frac{\pmathbf{1}}{1}\),224 million in notes and accounts receivable - trade, and contract assets and of \(\frac{\pmathbf{4}}{9}\)50 million in cash and deposits, which more than offset increases of \(\frac{\pmathbf{4}}{4}\)73 million in electronically recorded monetary claims - operating and of \(\frac{\pmathbf{3}}{3}\)86 million in property, plant and equipment.

Total liabilities at the end of the period under review stood at ¥8,940 million, a decline of ¥1,059 million compared to the end of the previous fiscal year. This was chiefly owing to a decrease of ¥896 million in income taxes payable.

Total net assets at the end of the period under review came to \(\frac{\pma}{32}\),085 million, a decline of \(\frac{\pma}{445}\) million compared to the end of the previous fiscal year. This was principally on account of a decrease of \(\frac{\pma}{1}\),003 million in retained earnings, which set off a decline of \(\frac{\pma}{556}\) million in treasury shares.

As a result, the capital adequacy ratio at the end of the period under review stood at 78.2%. Based on that, the

Group considers its financial position to be generally sound.

(3) Explanation of Consolidated Financial Results Forecast and Other Forward-Looking Information

The Company maintains the consolidated financial results forecast for the fiscal year ending March 31, 2025 announced on November 8, 2024, considering primarily the progress made during the period under review toward the forecast and the recent business environment.

		(Thousands of yen)
	As of March 31, 2024	As of December 31, 2024
Assets		
Current assets		
Cash and deposits	6,460,021	5,509,480
Notes and accounts receivable - trade, and contract assets	11,196,066	9,971,432
Electronically recorded monetary claims - operating	1,831,958	2,305,573
Finished goods	5,400,928	5,280,070
Work in process	372,916	288,688
Raw materials and supplies	5,851,161	5,797,780
Other	150,897	273,135
Allowance for doubtful accounts	(4,741)	(1,800)
Total current assets	31,259,209	29,424,361
Non-current assets		
Property, plant and equipment	7,698,030	8,084,222
Intangible assets	348,873	322,174
Investments and other assets		
Investment securities	3,093,605	3,059,570
Other	132,549	136,379
Allowance for doubtful accounts	(850)	(850)
Total investments and other assets	3,225,304	3,195,100
Total non-current assets	11,272,208	11,601,497
Total assets	42,531,417	41,025,859

		(Thousands of yen)
	As of March 31, 2024	As of December 31, 2024
Liabilities		
Current liabilities		
Accounts payable - trade	2,190,467	2,446,743
Electronically recorded obligations - operating	2,371,568	2,029,595
Income taxes payable	912,541	16,004
Provision for bonuses	-	180,820
Provision for bonuses for directors (and other officers)	37,250	29,490
Other	2,770,413	2,179,676
Total current liabilities	8,282,240	6,882,329
Non-current liabilities		
Long-term borrowings	-	240,250
Retirement benefit liability	1,499,893	1,517,654
Other	218,238	300,417
Total non-current liabilities	1,718,131	2,058,321
Total liabilities	10,000,372	8,940,651
Net assets		
Shareholders' equity		
Share capital	2,654,519	2,654,519
Capital surplus	1,710,876	1,710,876
Retained earnings	28,888,103	27,884,565
Treasury shares	(2,145,303)	(1,588,325)
Total shareholders' equity	31,108,195	30,661,636
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,473,410	1,438,785
Deferred gains or losses on hedges	17,428	35,904
Foreign currency translation adjustment	446	7,619
Remeasurements of defined benefit plans	(68,435)	(58,739)
Total accumulated other comprehensive income	1,422,849	1,423,571
Total net assets	32,531,045	32,085,207
Total liabilities and net assets	42,531,417	41,025,859

Quarterly Consolidated Statements of Income and Comprehensive Income Quarterly Consolidated Statements of Income (For the nine months)

		(Thousands of yen)
	For the nine months ended December 31, 2023	For the nine months ended December 31, 2024
Net sales	22,275,924	22,313,059
Cost of sales	17,646,550	17,623,874
Gross profit	4,629,373	4,689,185
Selling, general and administrative expenses	1,920,975	2,061,882
Operating profit	2,708,397	2,627,303
Non-operating income		
Interest income	7,631	6,444
Dividend income	112,506	100,087
Foreign exchange gains	7,367	2,514
Rental income from real estate	12,763	13,540
Other	18,024	29,764
Total non-operating income	158,292	152,350
Non-operating expenses		
Interest expenses	373	215
Commission for purchase of treasury shares	28,356	699
Loss on retirement of non-current assets	35,323	9,064
Other	2,058	2,205
Total non-operating expenses	66,111	12,185
Ordinary profit	2,800,578	2,767,468
Extraordinary income		
Gain on sale of investments in capital of subsidiaries and associates	923,286	-
Total extraordinary income	923,286	-
Profit before income taxes	3,723,865	2,767,468
Income taxes - current	941,409	719,139
Income taxes - deferred	96,290	97,292
Total income taxes	1,037,700	816,431
Profit	2,686,165	1,951,037
Profit attributable to non-controlling interests	-	-
Profit attributable to owners of parent	2,686,165	1,951,037

Quarterly Consolidated Statements of Comprehensive Income (For the nine months)

		(Thousands of yen)
	For the nine months ended December 31, 2023	For the nine months ended December 31, 2024
Profit	2,686,165	1,951,037
Other comprehensive income		
Valuation difference on available-for-sale securities	432,583	(34,624)
Deferred gains or losses on hedges	(29,500)	18,476
Foreign currency translation adjustment	(337,540)	7,173
Remeasurements of defined benefit plans, net of tax	5,111	9,696
Total other comprehensive income	70,653	722
Comprehensive income	2,756,819	1,951,759
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,756,819	1,951,759
Comprehensive income attributable to non-controlling interests	-	-

(3) Notes to Quarterly Consolidated Financial Statements

(Significant Accounting Policies for Preparation of Quarterly Consolidated Financial Statements)

The quarterly consolidated financial statements have been prepared in accordance with Article 4, paragraph 1, of Tokyo Stock Exchange, Inc.'s Standards for Preparation of Quarterly Financial Statements and accounting standards for quarterly financial statements generally accepted in Japan (however, the omissions set forth in Article 4, paragraph 2, of the Standards for Preparation of Quarterly Financial Statements have been applied).

(Notes on Going Concern Assumption)

Not applicable.

(Notes in Case of Significant Changes in Shareholders' Equity)

The Company canceled 1,070,000 treasury shares in accordance with the resolution of the Board of Directors' meeting held on April 19, 2024.

In addition, the Company disposed of 163,100 treasury shares through a private placement when it introduced an Employee Shareholding Incentive Plan (E-Ship), pursuant to the resolution of the Board of Directors' meeting held on May 16, 2024.

Then, the Company purchased 359,000 treasury shares in accordance with the resolution of the Board of Directors' meeting held on November 14, 2024.

These led to decreases of ¥545 million in treasury shares and of ¥1,001 million in retained earnings.

As a result of these and other developments, treasury shares of ¥1,588 million, capital surplus of ¥1,710 million, and retained earnings of ¥27,884 million are recognized on the consolidated balance sheet at the end of the period under review.

(Additional Information)

(Transactions to deliver Company shares to employees, etc. through a trust)

In accordance with the resolution of the Board of Directors' meeting held on May 16, 2024, the Company introduced an Employee Shareholding Incentive Plan, or E-Ship, (the "Plan") as part of human capital management with three goals: incentivizing employees to increase the Company's value over the medium to long term; enhancing the employee benefit package; and helping the Company grow consistently by motivating employees to work even harder through equity participation as shareholders.

(i) Transaction overview

The Plan is designed to incentivize all the employees participating in the Yotai Employee Shareholding Association (the "Association") through the following transactions: First, the Company opened a trust account ("E-Ship Trust") dedicated to the Association at a trust bank. Then, the E-Ship Trust acquired in advance Company shares in the number expected to be obtained over the next three years by the Association, through a private placement from the Company and using funds borrowed from a partner financial institution. Hereafter, the E-Ship Trust will sell the Company shares to the Association on a recurring basis. When the E-Ship Trust is terminated, an amount corresponding to gains on sale of shares accumulated in the trust up to that time, if any, will be distributed as residual assets to persons meeting the beneficiary eligibility requirements. Note that the Company has guaranteed the debt taken out by the E-Ship Trust to acquire Company shares. Therefore, in the event that the falling share price of the Company leads to an amount corresponding to losses on sale of shares accumulated in the E-Ship Trust and that the trust at the time of its termination has an outstanding debt in the amount corresponding to such losses on sale of shares, it will be the Company to repay the outstanding debt.

(ii) Company shares remaining in the trust

The Company shares remaining in the trust are recognized as treasury shares in the net assets section at their carrying amount (net of ancillary expenses) in the trust. The carrying amount and the number of those treasury shares at the end of the period under review were ¥185 million and 104,600 shares, respectively.

(iii) Carrying amount of debt recognized applying the gross method \u240 million at the end of the period under review.

(Segment Information, Etc.)

- I. For the nine months ended December 31, 2023 (April 1, 2023 to December 31, 2023)
 - 1. Information on net sales and profit (loss) and information on disaggregation of revenue by reportable segment (Thousands of yen)

	Reportable segment			
	Refractories	Engineering	Total	
Net sales				
Revenue from contracts with customers	18,195,653	4,080,270	22,275,924	
Net sales to outside customers	18,195,653	4,080,270	22,275,924	
(Disaggregation by industry)				
Steel	9,322,140	453,004	9,775,145	
Other	8,873,512	3,627,265	12,500,778	
Intersegment net sales or transfers			_	
Total	18,195,653	4,080,270	22,275,924	
Segment profit	3,429,621	644,962	4,074,583	

2. Difference between the total amount of profit (loss) of reportable segments and the amount recognized on the quarterly consolidated statement of income, as well as the main details of that difference (matters related to difference reconciliation)

(Thousands of yen)

	<u> </u>
Profit	Amount
Reportable segments total	4,074,583
Elimination of intersegment transactions	_
Corporate expenses ^(note)	(1,366,186)
Operating profit on the quarterly consolidated statement of income	2,708,397

Note: Corporate expenses mainly comprise general and administrative expenses not attributable to any reportable segment.

- II. For the nine months ended December 31, 2024 (April 1, 2024 to December 31, 2024)
 - 1. Information on net sales and profit (loss) and information on disaggregation of revenue by reportable segment (Thousands of yen)

	Reportable segment		
	Refractories	Engineering	Total
Net sales			
Revenue from contracts with customers	18,475,101	3,837,957	22,313,059
Net sales to outside customers	18,475,101	3,837,957	22,313,059
(Disaggregation by industry)			
Steel	9,068,191	501,609	9,569,800
Other	9,406,910	3,336,348	12,743,259
Intersegment net sales or transfers			_
Total	18,475,101	3,837,957	22,313,059
Segment profit	3,571,145	523,236	4,094,381

2. Difference between the total amount of profit (loss) of reportable segments and the amount recognized on the quarterly consolidated statement of income, as well as the main details of that difference (matters related to difference reconciliation)

(Thousands of yen)

Profit	Amount
Reportable segments total	4,094,381
Elimination of intersegment transactions	_
Corporate expenses ^(note)	(1,467,078)
Operating profit on the quarterly consolidated statement of income	2,627,303

Note: Corporate expenses mainly comprise general and administrative expenses not attributable to any reportable segment.

(Notes on Statements of Cash Flows)

No quarterly consolidated statement of cash flows has been prepared for the period under review. Depreciation (including amortization of intangible assets) for the nine months ended December 31, 2023 and 2024 was as stated below.

		(Thousands of yen)
	For the nine months ended December 31, 2023	For the nine months ended December 31, 2024
Depreciation	840,453	1,001,707

(Revenue Recognition)

Information on the disaggregation of revenue from contracts with customers is as presented in "Segment Information, Etc." above.